(Effective as and from 14 August 2023)

OVERVIEW

Our mission at PRIMER-e is to empower researchers everywhere, no matter where they live, across the entire world.

We are pleased to introduce *Global Equitability Pricing* (GEP). In essence, our GEP means that the amount you pay for our software (and registrations for <u>online</u> workshops*) *depends on your country of residence*. Specifically, customers will receive a percentage discount off our standard prices in direct accordance with the most up-to-date <u>Price Level Ratio</u> (PLR) published by the World Bank for their country of residence.

Currency conversions alone do not necessarily capture important differences in purchasing power for different countries. Importantly, the PLR is *not* the same thing as the GDP (gross domestic product) for a given country. The PLR is calculated based on costs associated with a "basket of goods" in each country. It is designed directly to reflect fundamental differences in <u>purchasing power</u>. For example, a PLR of ~0.5 for a given country (e.g., Ecuador) means that for a given sum of US dollars you can buy twice as many goods and services in that country than in the USA (in that year). Thus, if you happen to live in Ecuador, PRIMER-e will offer you a GEP discount of ~50% off our standard US dollar prices for software and online workshop registrations.

*(Please note that registrations for <u>in-person</u> workshops may not be eligible for GEP-discounted prices. Please check the information provided for each individual workshop for further details HERE: https://www.primer-e.com/workshops/).

TABLE OF GLOBAL EQUITABILITY DISCOUNTS

PRIMER-e's *Global Equitability Pricing* (GEP) discounts are given in full in the Table below, which shows the <u>World Bank's Price</u> <u>Level Ratio</u> and the associated *percentage discount* off our standard (US) prices for each individual country. These reflect the most recent information published by the World Bank and are updated by us annually. Note that countries having a PLR ≥ 1.0 relative to the USA (e.g., Barbados, Iceland, etc.) are not given any discount (nor are they charged any more than) our standard US price (their GEP discount is 0.00%). Note that we are unfortunately unable to sell products or services to residents of the following countries, due to strict US sanctions: *Cuba*, *Iran*, *North Korea*, *Syria*, and *Venezuela*. At the present time we are also unable to sell products and services to residents of *Russia*, due to the current political situation in Ukraine.

For some countries, no value is given for the PLR from the World Bank (no data). If your country of residence is not listed in the table below, or if you have any other questions, please get in touch with us directly on primer@primer-e.com.

Country	Price Level Index	% Discount
Afghanistan	0.248618269	75.14%
Albania	0.366694075	63.33%
Algeria	0.323546756	67.65%
Angola	0.429973006	57.00%
Antigua and Barbuda	0.739844415	26.02%
Argentina	0.516363708	48.36%
Armenia	0.370308406	62.97%
Aruba	0.684166396	31.58%
Australia	1.029797391	0.00%
Austria	0.767362861	23.26%
Azerbaijan	0.435516053	56.45%
Bahamas, The	0.779084426	22.09%
Bahrain	0.492455826	50.75%

Country	Price Level Index	% Discount
Bangladesh	0.363525227	63.65%
Barbados	1.12227429	0.00%
Belarus	0.349918082	65.01%
Belgium	0.762492511	23.75%
Belize	0.6085418	39.15%
Benin	0.32129862	67.87%
Bermuda	1.240080354	0.00%
Bhutan	0.271374541	72.86%
Bolivia	0.36383859	63.62%
Bosnia and Herzegovina	0.372253773	62.77%
Botswana	0.422290857	57.77%
Brazil	0.500381852	49.96%
Brunei Darussalam	0.536304219	46.37%
Bulgaria	0.410111396	58.99%
Burkina Faso	0.327151966	67.28%
Burundi	0.285153576	71.48%
Cabo Verde	0.429666279	57.03%
Cambodia	0.333970074	66.60%
Cameroon	0.360358904	63.96%
Canada	0.941214326	5.88%
Cayman Islands	1.15532451	0.00%
Central African Republic	0.44150944	55.85%
Chad	0.429732922	57.03%
Chile		49.17%
China	0.508312269 0.59230985	40.77%
Colombia		67.32%
Comoros	0.326817761 0.387450615	61.25%
Congo, Dem. Rep.	0.438513672	56.15%
Congo, Rep.	0.438513672	35.42%
Costa Rica		47.04%
Cote d'Ivoire	0.529591227	61.97%
Croatia	0.38028441	54.40%
Curacao	0.456003706	22.74%
Cyprus	0.772571865	37.35%
Czech Republic	0.626536404	44.66%
Denmark	0.553370638	9.49%
Djibouti	0.90511045	46.78%
Dominica	0.532159271	38.01%
Dominican Republic	0.619947937	55.68%
Ecuador	0.443232082	50.15%
Egypt, Arab Rep.	0.498457789	71.54%
El Salvador	0.284633894	53.79%
Equatorial Guinea	0.462078511	59.45%
	0.405464463	
Eritrea	0.36284606	63.72%
Estonia	0.606728716	39.33%
Eswatini	0.374648611	62.54%
Ethiopia	0.365483209	63.45%
Fiji	0.376392713	62.36%

Country	Price Level Index	% Discount
Finland	0.8561654	14.38%
France	0.738186042	26.18%
Gabon	0.535521241	46.45%
Gambia, The	0.334688149	66.53%
Georgia	0.329517361	67.05%
Germany	0.76694796	23.31%
Ghana	0.334830812	66.52%
Greece	0.562837648	43.72%
Grenada	0.58963519	41.04%
Guatemala	0.50592733	49.41%
Guinea	0.480592149	51.94%
Guinea-Bissau	0.354188764	64.58%
Guyana	0.46724791	53.28%
Haiti	0.528961257	47.10%
Honduras	0.450990856	54.90%
Hong Kong SAR, China	0.709399327	29.06%
Hungary	0.440579385	55.94%
Iceland	1.055322068	0.00%
India	0.285070221	71.49%
Indonesia	0.326760578	67.32%
Iraq	0.546611381	45.34%
Ireland	0.819816267	18.02%
Israel	1.104033843	0.00%
Italy	0.65859452	34.14%
Jamaica	0.511540245	48.85%
Japan	0.742007816	25.80%
Jordan	0.382119245	61.79%
Kazakhstan	0.364937203	63.51%
Kenya	0.3642149	63.58%
Kiribati	0.719732315	28.03%
Korea, Rep.	0.6441929	35.58%
Kosovo	0.363464808	63.65%
Kuwait	0.744682993	25.53%
Kyrgyz Republic	0.261991719	73.80%
Lao PDR	0.222540287	77.75%
Latvia	0.54687659	45.31%
Lebanon	0.288625105	71.14%
Lesotho	0.410976485	58.90%
Liberia	0.437410907	56.26%
Libya	0.28731975	71.27%
Lithuania	0.512985273	48.70%
Luxembourg	0.888985766	11.10%
Macao SAR, China	0.571285566	42.87%
Madagascar	0.284676419	71.53%
Malawi	0.372486945	62.75%
Malaysia	0.358080535	64.19%
Maldives	0.477057004	52.29%
Mali	0.331048273	66.90%

Country	Price Level Index	% Discount	
Malta	0.606870171	39.31%	
Marshall Islands	0.930815006	6.92%	
Mauritania	0.341011884	65.90%	
Mauritius	0.379704365	62.03%	
Mexico	0.515580442	48.44%	
Micronesia, Fed. Sts.	0.970417928	2.96%	
Moldova	0.36504525	63.50%	
Mongolia	0.347622883	65.24%	
Montenegro	0.366642849	63.34%	
Morocco	0.370632502	62.94%	
Mozambique	0.36889602	63.11%	
Myanmar	0.224989107	77.50%	
Namibia	0.438288101	56.17%	
Nauru	0.908191984	9.18%	
Nepal	0.282864419	71.71%	
Netherlands	0.804649207	19.54%	
New Zealand	0.928462132	7.15%	
Nicaragua	0.328070941	67.19%	
Niger	0.354114836	64.59%	
Nigeria	0.372749489	62.73%	
North Macedonia	0.326929507	67.31%	
Norway	0.923846165	7.62%	
Oman	0.600531862	39.95%	
Pakistan	0.248038265	75.20%	
Palau	0.7943721	20.56%	
Panama	0.441898475	55.81%	
Papua New Guinea	0.679228503	32.08%	
Paraguay	0.385112077	61.49%	
Peru	0.473555113	52.64%	
Philippines	0.345252362	65.47%	
Poland	0.423431882	57.66%	
Portugal	0.585610878	41.44%	
Puerto Rico	0.869401084	13.06%	
Qatar	0.767970625	23.20%	
Romania	0.379396203	62.06%	
Rwanda	0.34605344	65.39%	
Samoa	0.619617383	38.04%	
San Marino	0.808768009	19.12%	
Sao Tome and Principe	0.50742115	49.26%	
Saudi Arabia	0.515301378	48.47%	
Senegal	0.379840649	62.02%	
Serbia	0.392854747	60.71%	
Seychelles	0.450625131	54.94%	
Sierra Leone	0.238915097	76.11%	
Singapore	0.649143079	35.09%	
Sint Maarten (Dutch part)	0.866270673	13.37%	
Slovak Republic	0.567496335	43.25%	
Slovenia	0.588775289	41.12%	

Country	Price Level Index	% Discount
Solomon Islands	0.830110787	16.99%
Somalia	0.338520107	66.15%
South Africa	0.426063797	57.39%
South Sudan	0.906801851	9.32%
Spain	0.64048103	35.95%
Sri Lanka	0.232855713	76.71%
St. Kitts and Nevis	0.592529586	40.75%
St. Lucia	0.646627576	35.34%
St. Vincent and the Grenadines	0.530332453	46.97%
Sudan	0.261418398	73.86%
Suriname	0.332483064	66.75%
Sweden	0.865199881	13.48%
Switzerland	1.101712604	0.00%
Tajikistan	0.215795774	78.42%
Tanzania	0.385033371	61.50%
Thailand	0.334215723	66.58%
Timor-Leste	0.488452792	51.15%
Togo	0.352148092	64.79%
Tonga	0.652942135	34.71%
Trinidad and Tobago	0.655991859	34.40%
Tunisia	0.302382148	69.76%
Turkiye	0.284813719	71.52%
Turkmenistan	0.484253152	51.57%
Turks and Caicos Islands	1.087401279	0.00%
Tuvalu	0.984087779	1.59%
Uganda	0.357940053	64.21%
Ukraine	0.357816288	64.22%
United Arab Emirates	0.612770533	38.72%
United Kingdom	0.839712263	16.03%
United States	1	0.00%
Uruguay	0.720998983	27.90%
Uzbekistan	0.236574702	76.34%
Vanuatu	0.915127156	8.49%
Vietnam	0.309404257	69.06%
West Bank and Gaza	0.560818337	43.92%
Yemen, Rep.	0.435717424	56.43%
Zambia	0.38207222	61.79%
Zimbabwe	0.500661111	49.93%